

Intelisys and IntelPeer Announce Partnership to Expand Cloud Portfolio With Turnkey SIP Trunking Solutions

Certification to Work Seamlessly with Major UC and Enterprise PBX Systems, Rapid Deployment, Performance, Quality and Feature Support Cited as Key Factors

San Mateo, Calif. – January 28, 2014 – IntelPeer, Inc., a leading provider of on-demand, cloud-based communications, today announced a partnership for offering SIP trunking services through Intelisys, a leading business communications services distributor offering voice, data, access, cable, collaboration, wireless and cloud technology services.

Through the agreement, Intelisys' network of more than 600 downstream partners, consisting of sub agents, solution providers and cloud-focused partners, will be able to resell and deploy IntelPeer CoreCloud SIP trunking services for business customers throughout a wide range of industries and markets.

IntelPeer CoreCloud UC SIP Trunking is certified for all major unified communications (UC) platforms and telephony equipment vendors, including Microsoft Lync, Avaya, Cisco, ShoreTel and Siemens UC systems. This level of proven integration and support provides businesses with turnkey SIP trunking services that can be rapidly deployed – in as little as one week – with the assurance of complete support for premium features while offering superior performance and reliability.

IntelPeer SIP trunking can be implemented easily as an over-the-top (OTT) service through the cloud, which provides tremendous deployment flexibility for communications system integrators, service providers and the businesses they serve.

“Intelisys has earned a stellar reputation for its cloud-focused practices and comprehensive support throughout the entire cloud sales process, through solution design, project management and testing,” said Michael Jerich, chief commercial officer for IntelPeer. “This dedication and superior service align with our cloud strategy and service portfolio. The opportunity to deliver premium SIP trunking through their network of more than 600 partners offers the promise of expanding our customer base.”

IntelPeer's proven CoreCloud SIP Trunking services provide seamless connectivity between legacy and next-generation solutions to offer rich multimodal communications features such as High-Definition (HD) audio and video that legacy services cannot support. Additionally, IntelPeer SIP trunking provides industry-leading encryption for commercial deployments, giving enterprises the confidence to embrace a cloud-based communications solution.

“IntelPeer CoreCloud SIP trunking services provide a vital component for delivering complete cloud-based communications solutions with pricing packages that allow our partners to deliver tremendous value to their business customers,” said Jay Bradley, president of Intelisys. “By providing tremendous deployment flexibility, combined with certified support for all the major communications platforms, IntelPeer SIP trunking offers an ideal solution that our partners need to quickly and efficiently implement high-value communications solutions.”

About Intelisys

Intelisys is the nation’s leading Technology Services Distributor of business communications services including voice, data, access, cable, collaboration, wireless and cloud. Intelisys is dedicated to one thing – serving the needs and accelerating the success of the industry’s top producing telecom sales agents and IT solution providers as they build vast and vigorously protected streams of recurring revenue for their businesses.

Today Intelisys is leading the way as its Sales Partners make the pivot, and experience the epic shift away from traditional telco services and into a new era of cloud-based solutions. Intelisys recognizes that this is not just a change, but THE change of our generation. And with that in mind, Intelisys is enabling its Partners to thrive. Under contract with more than 60 of the world’s leading telecom carriers, cloud services providers and technology partners, Intelisys delivers the services end-user customers demand through the most exceptional back office support team ever assembled in the channel.

To learn more, visit www.intelisys.com or talk to Intelisys at 800-615-8330.

About IntelPeer

IntelPeer is a leading provider of on-demand, cloud-based communications services that deliver high-quality HD voice, HD video and unified communications for businesses and contact centers. IntelPeer enables unified communication and collaboration (UCC) solutions from every major vendor with its SIP services and Fluent Federation-as-a-Service, providing enterprises with a ubiquitous user experience and seamless transition to the clarity, reliability and unmatched quality of IP communications served from IntelPeer’s Cloud platform. For more information visit: www.intelepeer.com.